

Brandon Landry

512-940-8248 | Brandon.Landry@tamu.edu | www.linkedin.com/in/-brandon-landry-

EDUCATION

Texas A&M University, Mays Business School

College Station, TX

Master of Business Administration

August 2026

Texas A&M University, College of Engineering

College Station, TX

Bachelor of Science in Industrial Distribution

May 2025

GPA: 3.83/4.0

EXPERIENCE

Motion Industries

Dallas, TX

Industrial Sales Intern

June 2025 – July 2025

- Audited over 2,500 MRO parts at a manufacturing facility to develop a product cross-reference; Strategy secured a Texas-wide supply contract with \$1–2M in projected annual sales.
- Prevented client losses exceeding \$100K per day by collaborating with service teams and suppliers to deliver proactive, tailored solutions, reducing downtime and driving strategic account growth.
- Surveyed customer operations and identified inefficiencies, providing on-site solutions that uncovered \$10,000+ in new sales opportunities and improved client satisfaction.

Heat Transfer Solutions (HTS)

Austin, TX

Engineering Sales Intern

May 2023 – August 2023, May 2024 – August 2024

- Designed custom HVAC and industrial solutions by analyzing engineering plans; improved system fit and operational efficiency, helping customers reduce energy usage and long-term costs by 30%.
- Developed competitive project quotes by reviewing mechanical plans and coordinating with suppliers, improving bid accuracy and margins, which led to securing multiple high-value project wins.
- Provided on-site support during project installations and walkthroughs, ensuring alignment between engineering, contractors, and client expectations to keep projects within spec and budget.

Crosswater Yacht Club

Austin, TX

Dock Manager

May 2019 – August 2022

- Managed daily marina operations, including fueling, inventory, and client onboarding for 100+ boats a day; ensured smooth logistics and high customer satisfaction during peak traffic.
- Coordinated seasonal logistics for high-volume weekends and special events, helped increase operational efficiency and repeat business.

LEADERSHIP & INVOLVEMENT

Sigma Chi Fraternity

College Station, TX

Executive Board Member

February 2023 – December 2024

- Directed planning and execution of chapter-wide events and parent programs, driving higher engagement and strengthening alumni relations.
- Managed \$100K+ annual budget across multiple initiatives, optimizing resource allocation and improving organizational efficiency.

Texas A&M Wakeboarding Team

College Station, TX

Competitive Athlete

January 2022 – May 2025

- Competed against teams from across the country, demonstrating discipline, teamwork, and time management.

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Microsoft Excel, Python for Data Analytics, AutoCAD (basic), Salesforce, ERP/CRM tools

Activities: Professional Association for Industrial Distribution, YMSL Presidential Service Award Recipient

Interests: Professional - Industrial Automation, Enterprise Technology, HVAC System Design, Technical Sales, Supply Chain Optimization. Personal – Lake Life, Snowboarding, Motorcycles, Travel, Weightlifting, Golf.