

Andrew Yon

(737) 240-6745 | ary1030@tamu.edu | linkedin.com/in/andrew-yon

EDUCATION

Texas A&M University, Mays Business School
Master of Business Administration

College Station, TX
August 2027

Available to begin Full-Time: June 2027

Texas A&M University
Bachelor of Science in Industrial Distribution
Minor in Business

College Station, TX
May 2026

EXPERIENCE

Consolidated Electrical Distributors

Austin, TX

Rotational Intern

May 2026 – August 2026

- Cross-referenced 421 branch inventory items against catalog of 3,500 alternate-supplier products across five categories, verifying specifications and normalizing units of measure for accurate pricing
- Recommended against full product-line conversion after usage-weighted analysis showed higher cost on top-volume items; presented findings to branch leadership, protecting existing margin
- Generated wire and conduit material takeoffs for commercial bids, verifying manufacturer part numbers to eliminate quoting errors before submittal

Bell & McCoy Companies

Houston, TX

Rotational Supply Intern

May 2025 – August 2025

- Created and managed orders in Salesforce Sales Cloud across 52 manufacturers, partnering with vendors to validate pricing and lead times and protect delivery commitments
- Rotated through purchasing and inside sales functions, developing working knowledge of lighting and electrical gear product lines

MatkinHoover Engineering & Surveying

Georgetown, TX

Engineering Intern

June 2024 – August 2024

- Revised Civil 3D drawings from lead engineer markups and compiled quantity estimates across 10+ land development projects, keeping deliverables on track for client submittal deadlines
- Authored a company standard for On-Site Sewage Facility (OSSF) systems aligned to TCEQ and Williamson County regulations, adopted firm-wide for all subdivisions utilizing OSSF
- Collected as-built survey data during active construction phases, verifying grading and drainage installation conformed to approved Civil 3D plans

Texas Department of Transportation

Georgetown, TX

Engineering Intern

May 2022 – August 2022; May 2023 – August 2023

- Inspected active construction on the \$60M+ I-35 at Williams Drive interchange project (bridge reconstruction, frontage road widening), documenting field quantities and site conditions to keep records audit-ready
- Collected survey data and mapped roadway assets in OpenRoads Designer and GIS, converting field measurements into design-ready input

PROJECTS

Training & Sales Performance Dashboard

College Station, TX

Capstone Project

Spring 2026

- Spearheaded a 6-person team building a Power BI dashboard within a distributor's White Cup CRM, linking employee training completion to sales performance across eight branches
- Modeled relationships between training completion and sales metrics, projecting \$60K in annual value from improved training completion
- Presented findings and final dashboard to company leadership, who approved it for adoption as an ongoing tool for tracking training's impact on sales

LEADERSHIP & INVOLVEMENT

Professional Association for Industrial Distribution

College Station, TX

Member

August 2022 – May 2026

- Networked with distribution executives at recruiting and development events, building relationships that led to internship placement

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Microsoft Excel (pivot tables, lookups, data modeling), Power BI, Infor CloudSuite, Salesforce, Autodesk Civil 3D, Bluebeam Revu, OpenRoads Designer

Activities: Sigma Chi Fraternity (2022-2026)

Interests: Golf, cooking, personal investing and financial markets, science fiction and fantasy literature