

# Atul Kumar Kar

College Station, Texas | +1 (979)-676-3321 | atulkumar.kar@tamu.edu | [www.linkedin.com/in/atul-kumar-kar](http://www.linkedin.com/in/atul-kumar-kar)

## EDUCATION

**Texas A&M University, Mays Business School**

College Station, Texas

*Master of Business Administration + Master of Science in Analytics (Program Start: July 2024)*

**Kalinga Institute of Industrial Technology, School of Computer Engineering**

Bhubaneswar, India

*Bachelor of Technology in Computer Science and Engineering*

September 2019

GPA: 3.49 / 4.0

## EXPERIENCE

**Deloitte**

Kolkata, India

*SAP Consultant, Enterprise Performance*

May 2022 – March 2024

*Client - Forbes 250 Japanese Pharmaceutical Company*

- Enhanced operational efficiency by 20% ( ¥6.3M savings) and achieved 70% reduction in greenhouse gas emissions
- Implemented SAP frameworks to integrate manufacturing and logistics into centralized import/export workflow
- Enabled 75% optimization in sales order processing and integration across systems in Asia Pacific regions
- Engineered 4 automated interfaces for transferring master data changes and generating consistent sales orders
- Developed 5+ client customizations to streamline sales order processing by leveraging existing workflows
- Resolved accounting errors by 40% by building an automated SAP solution for mass reversing accrual errors
- Led SAP data migration projects, overseeing a team of 5 members to successfully transfer 500K+ pharmaceutical master and transactional records critical for client operations
- Met weekly with 4 practice leaders to discuss migration results; executed 10+ SAP ABAP data migration loads
- Prepared high-level migration plan and personalized weekly presentation decks on quantitative variances

**Deloitte**

Hyderabad, India

*Business Technical Analyst, Enterprise Performance*

August 2019 – May 2022

- Delivered 30% increment in product payment bookkeeping efficiency for a premier US fitness industry client
- Created an intricate interface for reconciling credit card transactions via Affirm & Stripe using SAP OOP concepts
- Led a diverse team of 4 to build 8+ ancillary enhancements for financial transactions for payments
- Tailored outbound sales order documents to extend reporting to LATAM, Romania, and Qatar regions for a US IT solutions client by conducting requirement analysis and customizing SAP sales order programs
- Transformed sales tracking for 6.1M+ customers of a British MNC by developing 5 customer sales ledger programs
- Achieved 90% improvement in revenue recognition for US IT Solution's Russian subsidiary by creating a custom SAP tool for IT services revenue reporting, adapting to Russian reporting standards
- Boosted sales growth by 15% for Fortune 150 Japanese Media & Entertainment MNC by creating a Sales and Planning - Efficient, Enhanced Decision-making system (SPEED system)

## SKILLS & INTERESTS

**Technical Skills:** Excel, Powerpoint, SAP ABAP, Power BI, MySQL, Python, Statistical Analysis Software (SAS)

**Certifications & Training:** Global Governance Initiative (GGI) - Impact MBA Scholar 2024 (<10% selection rate)

(GGI is a skill enhancement firm led by former BCG Consultant and advised by former McKinsey & Co. Partner)

**Awards:** 1 time Deloitte Applause Award and 6 times Deloitte Spot Award Recipient, 3-point state contest winner

**Interests:** Stock Market Investing, Former Dancer (8+ shows), Playing Music (Performed at 15+ events)

**Work Eligibility:** Eligible to work in the United States; STEM OPT Eligible, will require visa sponsorship