

Nathan Garcia

ntgarcia20@tamu.edu | 713-416-8727 | [linkedin.com/in/nathantgarcia](https://www.linkedin.com/in/nathantgarcia)

EDUCATION

Texas A&M University, Mays Business School

Master of Business Administration (MBA)

GPA: 3.842/4.0

College Station, Texas

August 2025

Texas A&M University, College of Engineering

Bachelor of Science in Industrial Distribution

GPA: 3.475/4.0

College Station, Texas

May 2024

EXPERIENCE

Fuller Realty Partners, LLC

Logistics and Operations Intern

Houston, Texas

May 2023 – August 2023

- Analyzed asset allocation budget of \$500K to determine strategic budget implementation, presented to head leadership monthly totaling 4 meetings
- Facilitated a parts buy-back deal of 100+ hardware automation to third-party service valued at over \$50K to decrease lost sales by 20%
- Updated building management software and electrical efficiency upgrading portfolio 95% Class A efficiency

Fuller Realty Partners, LLC

Engineer Assistant Intern

Houston, Texas

June 2021 – August 2021

- Collaborated with management and 50+ clients in providing efficient mechanical repairs which increased client satisfaction by 20% working with lead Engineer in 10+ buildings around Houston
- Repaired electrical sockets, ballasts, air conditioning units, and other general building mechanics resulting in a 5% decrease in client turnover rate
- Shadowed potential client building showings and inspection walkthroughs, developing sales experience while assisting with 4 tenant acquisitions valued over \$20M cash flows

PROJECTS

Senior Capstone Design

Company Liason - Moore Supply

College Station, Texas

August 2023 - May 2024

- Created and facilitated biweekly meetings between 5 members and company sponsor, totaling 15+ meetings allowing for increased attendance rate and project efficiency
- Analyzed 50+ designed survey responses from sample population, allowing team to create data playbook and pdf playbook recommendations increasing online sales volume by 6.5%
- Presented recommendations to Moore Supply B/CS headquarters and followed up metrics which increased gross profit from 10% to 13.5%

LEADERSHIP & INVOLVEMENT

Phi Delta Theta Fraternity

Events Committee Chairman

College Station, Texas

Fall 2022 – May 2023

- Coordinated with committee in planning 4 events for 150+ members to develop connections between all members resulting in 45% increase satisfaction rate
- Allocated \$5000+ budget to correctly attribute funds to maximize the events' impact while managing risk and increasing safety going 15% under previous year expenditure

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Power BI, ERP, Excel, Basic Python, Data Analytics (Regression, Neural Networks)

Activities: Camp Blessing, Houston Food Bank, LiveLikeLou Foundation, Texas A&M Intramural Sports

Interests: Sustainable Energy, Golf, Hunting, Fishing, Hiking, Cooking, Texas A&M Sports.

Awards: Graduate Programs Office Scholarship