

Pranay Asolla

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EDUCATION

Texas A&M University, Mays Business School	College Station, Texas
<i>Master of Business Administration, GPA: 4.0/4.0</i>	May 2026
<i>Master of Science in Analytics (STEM), GPA: 4.0/4.0</i>	May 2026
Indian Institute of Technology (B.H.U) Varanasi	India
<i>Bachelor of Technology in Mechanical Engineering</i>	May 2018

EXPERIENCE

Texas A&M University, Mays Business School	College Station, Texas
<i>Graduate Teaching Assistant</i>	Aug 2025 – Dec 2025
Assisting in teaching and supporting 70+ MBA students in Corporate Finance, covering financial statement analysis, bond and equity valuation, project appraisal, cost of capital, and Excel-based financial modeling	

Williams-Sonoma, Inc	Arlington, Texas
<i>Supply Chain Summer Intern</i>	May 2025 – July 2025
- Spearheaded network-level dashboard for furniture returns by automating data integration from Oracle and Snowflake into Power BI, training 30+ associates, and providing SOPs across 11 distribution centers, recovering \$3M in annual losses - Developed real-time inventory analytics and component mapping business logic to complete SKU units, increasing return to stock rate by 31% and inventory floor space efficiency by 50% - Standardized and drove packaging process improvements in reverse logistics by analyzing returns data and process flows using Excel, and Microsoft Visio, reducing packaging time by 40% and cost by 52% - Implemented delivery process upgrades as part of speed-to-customer outcomes by updating driver app, improving SMS/email rescheduling process, and establishing driver wait time protocols, reducing missed deliveries by 25% at the Dallas hub - Mentored 15+ warehouse associates on career development opportunities and higher education pathways, conducting informal career guidance sessions to help young associates enroll in college programs	

Advanced Technological Services	India
<i>Strategic Business Development and Analytics Coordinator</i>	October 2023 – May 2024
- Directed a team in identifying and capitalizing on a key market gap by developing and launching a new service, generating an additional \$100K in YoY revenue growth - Conducted quantitative analysis and segmented client data by demographics to derive actionable marketing insights, leading to a 20% increase in customer acquisition and retention - Built and implemented a time series forecasting model for annual demand planning, enabling data-driven workforce and inventory decisions and improving resource allocation efficiency by 33%	

Touch World IT Services Private Limited	India
<i>Business Development and Data Insight Associate</i>	November 2022 – September 2023
- Facilitated cross-functional collaboration by developing Power BI dashboards for project management, resulting in a 20% reduction in project completion time and 10% increase in project adoption - Led data-driven initiatives to optimize sales and marketing strategies, resulting in a 15% increase in deal closures and driving business value through enhanced sales performance	

Advanced Technological Services	India
<i>Data Analyst</i>	June 2018 – October 2022
- Conducted comprehensive computer hardware procurement analysis and vendor performance evaluation using SQL and Excel to analyze supplier data across 15+ technology vendors, developing cost-benefit models that reduced hardware acquisition costs by 20% - Executed advanced inventory analysis and WIP reconciliation by building predictive analytics models in Python across \$200K+ budget, creating automated Power BI dashboards that improved vendor selection efficiency by 35% & reduced procurement cycle time by 40%	

PROJECTS

Insurance Risk Modeling
Analyzed large-scale healthcare records to support insurance premium strategy development
JobDataCamp
Developed an AI-powered platform delivering personalized job recommendations and market intelligence
Reimagining Retail by Smart Cart
Designed an IoT-enabled “smart cart” experience for retail shopping

SKILLS & CERTIFICATIONS

Python, SQL, Excel, Power BI, Tableau, MS Visio, SAS, R, Data Analysis, Process Mapping, Operations Analytics, Time Series Analysis