

Garrison Jones

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EDUCATION

Texas A&M University, Mays Business School
Master of Business Administration

College Station, TX
August 2027

Texas A&M University, College of Engineering
Bachelor of Science in Industrial Distribution
Minor in Business

College Station, TX
December 2025

EXPERIENCE

Mechanical Reps Inc.

San Antonio, TX

Summer Intern / Junior Estimator

May 2024 – June 2026

- Conducted approximately 1500 plan and spec reviews for HVAC projects, using On-Screen Takeoff to turn engineered drawings into precise quantity counts and annotations that equipped the sales team to close deals more efficiently
- Utilized manufacturer-provided configuration software to quote over \$150,000 in equipment packages and bid quick turnaround jobs, allowing outside sales more time to pursue leads
- Produced a high output of projects daily, giving senior estimators more bandwidth to focus on targeted jobs

Aggieland Moving

College Station, TX

Moving Crew

May 2024 – August 2024

- Executed professional and reliable moves for both commercial and residential clients
- Enhanced coordination skills through interaction with team members while solving logistical challenges

Ewing Outdoor Supply

San Antonio, TX

Summer Intern

May 2023 – August 2023

- Boosted the productivity of a distribution center team by handling a large portion of weekly job-site deliveries and inventory management tasks
- Applied technical inventory knowledge during daily counter-sales, increasing the service rate during peak hours while building customer loyalty

LEADERSHIP & INVOLVEMENT

Capital Men's Society

College Station, TX

Recruitment Coordinator / President

January 2024 – May 2025

- Elected as president to ensure processes stayed aligned with the mission of developing strong leaders while giving members a positive social outlet
- Improved reputation by pursuing more relationships with other student groups, setting impactful goals for members through weekly meetings, and growing operations to gain more community outreach.
- Established the organization as a 501c3 to increase capacity for philanthropic efforts, ultimately leading to more than \$9000 being raised to support the Ronald McDonald House Foundation

A&M Brazilian Jiu Jitsu Club

College Station, TX

President

May 2024 – May 2025

- Facilitated a supportive training environment where students could engage in community and gain access to lessons at an affordable price
- Grew the executive staff from 2 to 8 members by designing new roles that prepared the club to handle operations involving public relations and events
- Led a merchandise initiative that gave members access to better quality training gear

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: On-Screen Takeoff, Rebar AI Takeoffs

Activities: Camp Ozark, Capital Men's Society, Brazilian Jiu Jitsu Club, Professional Association of Industrial Distribution

Interests: Brazilian Jiu Jitsu, guitar, strength training, watching sports, cars