

Sonali Sahani

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EDUCATION

Texas A&M University, Mays Business School

Master of Business Administration + Master of Science in Analytics

College Station, Texas

May 2025

Vellore Institute of Technology, India

Bachelor of Technology with majors in Electronics and Communication Engineering

GPA: 3.33 /4.0

Vellore, Tamil Nadu

May 2018

EXPERIENCE

Dell Technologies

Graduate Product Management Intern

Austin, Texas

May 2024 – Aug 2024

- Led over 50 1:1 interviews and analyzed 150+ survey responses from core Product Management teams to identify user pain points through meaningful data collection and developing actionable insights through strategic and deep data analysis
- Analyzed and synthesized multiple information sources into a single set of recommendations to develop a Minimum Viable Product (MVP) for a Python-based generative AI chatbot, improving data analysis efficiency by 70%, and developed the business roadmap for implementation.
- Cross-functional collaboration with researchers, design, engineering, and customer data teams to align on the technical feasibility of proposed features and present key findings to executive leadership.

JP Morgan Chase & Co. India

Software Developer Associate - Robotics Operations

Hyderabad, Telangana

Nov 2021 – May 2023

- Reduced software robot processing time by ~56% through process and methodology improvements using automation coding and standardizing audit logs with SQL querying and data visualization tool Tableau.

KPMG India

Associate Consultant – Process Improvement

Mumbai, Maharashtra

Apr 2021 – Nov 2021

- Led Product development implementation for sales incentives calculation automation reducing the processing time by 89% using Excel, SQL, and Python coding

Empower Retirement Business Services India

Software Developer and Business Analyst - Organizational Effectiveness

Bengaluru, Karnataka

Sep 2018 – Aug 2020

- Improved customer satisfaction rating from 3/5 to 4.5/5 by working cross-functionally with operations and engineering teams to transform requirements into feature specs/user stories including story acceptance criteria in JIRA
- Delivered automation product Interest Rate update software robot ahead of ~70 man hours by defining goals, setting priorities, driving a backlog of features through SCRUM ceremonies, and implementing Agile software development practices and principles.

SKILLS & CERTIFICATIONS

- **Skills:** derive insights from data (SQL, Tableau, Excel), programming language (Python), executive presentations (MS PowerPoint, Canvas), written and verbal communications, cross-functional collaborations
- **Certifications & Training:** Product development lifecycle, MS Excel, Agile software delivery, Generative AI essentials, public speaking.

AWARDS, CAMPUS ENGAGEMENTS & SOCIAL IMPACT

- First Prize and Best Presenters Special award –Data challenge, Texas A&M Data Science Institute (Apr '24)
- Texas A&M University Mays Business School MBA merit scholarship
- Graduate Teaching Assistant – supporting faculty with grading, facilitating in-class activities, and guiding students in career development, Texas A&M University (Aug '23 – Present)
- Women on the Move – JP Morgan Chase & Co (Nov '21 – May '23)